

Message Text

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FM AMCONSUL GUAYAQUIL

TO D. A. DE COURSING, MANAGER, NATIONAL ACCOUNTS

OSHKOSH AMERICAS, INC.

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OSHKOSH, WISCONSIN

TELEX 910-266-1060

INFO SECSTATE WASHDC 3517

AMEMBASSY QUITO

UNCLAS GUAYAQUIL 1377

E.O. 11652: N/A

TAGS: BEXP, EC

SUBJ: NEW EQUIPMENT NEEDED BY GUAYAQUIL FIRE DEPARTMENT

1. RE CONGEN'S LETTER JUNE 7 TRANSMITTING ADVANCED TECHNICAL SPECIFICATIONS ON EW EQUIPMENT NEEDED BY GUAYAQUIL FIRE DEPARTMENT, AND CONGEN'S TELEGRAM OF OCTOBER 1.

2. TENDER BEARING NUMBER 01-74 PUBLISHED IN LOCAL PRESS OF NOVEMBER 27. SPECIFICATIONS SAME AS THOSE INDICATED ABOVE EXCEPT FOLLOWING MAIN ADDITIONAL GENERAL REQUIREMENTS (1) BID SUBMISSION DEADLINE 4 PM JANUARY 15, 1974 (2) BIDS SHALL BE SUBMITTED INSIDE TWO DIFFERENT ENVELOPES NUMBERED 1 AND 2 ADDRESSED TO "BENEMERITO CUERPO DE BOMBEROS DE GUAYAQUIL LICITACION NUMERO 01-74 PROVISION DE EQUIPOS" AND DELIVERED BY HAND TO FIRE DEPARTMENT'S SECRETARY GENERAL WITH OFFICES AT 607 NUEVE DE OCTUBRE AVENUE, GUAYAQUIL, NOT LATER THAN ABOVE INDICATED TIME AND DATE.

3. ENVELOPE NUMBER 1 SHALL CONTAIN (A) LETTER FROM BIDDER INTRODUCING HIMSELF AS SUCH (B) BIDDER'S BANK REFERENCES AUTHENTICATED BY AN ECUADOR BANK (C) COPY OF BIDDER'S LATEST BALANCE SHEET (D) EVIDENCE OF HAVING SUPPLIED ELSEWHERE EQUIPMENT SIMILAR TO THAT BEING BIDDED ON (E) EVIDENCE OF NOT BEING FINANCIALLY UNCLASSIFIED

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INDEBTED WITH ECUADOR GOVERNMENT OR ECUADOR'S SOCIAL SECURITY

FUND (F) CASHIER'S CHECK FOR (PRESUMABLY DEDUCTIBLE) 2 PERCENT OF TOTAL AMOUNT OF BID. ENVELOPE NUMBER 2 SHALL CONTAIN OFFER PROPER AND STATE CIF GUAYAQUIL UNIT AND TOTAL PRICE QUOTATIONS.

4. WINNING BIDDER SHALL MAKE ADDITIONAL (REFUNDABLE) DEPOSIT OF 5 PERCENT OF TOTAL OFFER TO GUARANTY GOOD OPERATING CONDITION OF ITEMS SUPPLIED, AND AGREE TO FOLLOWING FORM OF PAYMENT: 10 PERCENT WHEN SIGNING CONTRACT, 10 PERCENT AGAINST DELIVERY OF SHIPPING DOCUMENTS, REMAINING 80 PERCENT BY MEANS OF UNIFORM SEMI-ANNUAL PAYMENTS DURNING THE LAPSE OF TOTAL FOUR YEARS.

5. IF IN SPITE OF COMPLEXITY OF ABOVE REQUIREMENTS, ESPECIALLY TERMS OF PAYMENT, YOUR COMPANY STILL INTERESTED IN BIDDING, CONGEN STRONGLY SUGGESTS YOUR COMPANY HANDLE WHOLE MATTER THROUGH A LOCALLY-ESTABLISHED AGENT WHO MAY BE FAMILIAR WITH LEGAL MEASURES TO TAKE TO AVOID FUTURE DIFFICULTIES IN OBTAINING PAYMENT.

COMMERCIAL OFFICER
AMERICAN CONSULATE GENERAL
GUAYAQUIL, ECUADOR

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